AGENDA
Health Sciences Committee
July 9, 2020

I. Approval of Minutes – April 2, 2020 Action

II. Review of Operational Metrics

III. Informational Items
   A. Health Sciences Division Update – Dr. Mark Stacy
      1. COVID-19 Discussion
   B. COVID-19: Front Lines Perspective – Dr. Paul Cook & Dr. Paul Bolin

IV. Closed Session
Health Sciences Committee
July 9, 2020

Agenda Item: I. Approval of Minutes – April 2, 2020

Responsible Person: Tom Furr
Committee Chair

Action Requested: Action

Notes:
Health Sciences Committee – Open Session
ECU Board of Trustees
April 2, 2020
Conference Call

Board Members Present:

Tom Furr (Committee Chair)
Colin Johnson (Committee Member)
Angela Moss (Committee Member)
Jim Segrave (Committee Member)
Jason Poole
Leigh Fanning
Bob Plybon
Vern Davenport
Vince Smith

Recorder: Cindy Reaves

Call to Order and Approval of Minutes:
Mr. Furr called the meeting to order at approximately 3:00 pm and read the conflict of interest statement required by the State Government Ethics Act. No conflicts were identified. The minutes of February 6, 2020 were approved.

Health Sciences Division Update:
Dr. Mark Stacy reviewed the Health Sciences Division metrics that were selected for the dashboard. We were budgeted to have a $6.4M deficit through February. We have a February year to date loss of $4.5M, resulting in a $1.9M positive budget variance. Patient revenues are $2.2M, or 3.0%, better than budget. Some of this is due to some Medicaid retroactive payments for services provided in FY19. In addition, some is due to several departments catching up on billing from FY19. These departments suffered some significant staffing shortages in FY19. We have also seen increases due to higher productivity. wRVU’s are entered into the billing system with the patient charges, and the volumes can vary from month to month due to coder turnover, holidays, etc. Still behind on coding. Once we are caught up, we should be ahead of our targets. We generate about 138,000 wRVUs each month. In regards to published manuscripts, no definitive answer for the sudden uptick. As we pull this data every month we’ll be able to establish some patterns but since this is our first year of collecting monthly data we don’t have much to compare it to.

Dr. Mark Stacy provided a brief Health Sciences Division update in which he discussed the current state with regard to COVID-19. Currently, there are 1,584 cases in NC, 10 deaths, and 31 cases in Pitt County. Cooperation has been immense. He thanked a host of individuals and units for their remarkable efforts in tackling the issues and
coming up with creative ways to address the needs of our community during this time. We are a long way from a vaccine at this time. Next week will be a better predictor on which curve we will follow in the models.

**COVID-19 Update:**
Dr. Jason Foltz spoke about the work done in reengineering ambulatory space. This began in early March with 3 phases: education/preparation, triage/containment; and, outbreak control. They have created scripting for nurse and patient access scheduling on how to route patients to minimize exposure. Insurance companies have released restrictions on how patients are being seen so many patients are being seen through telehealth (phone/video) and more severe cases are seen face-to-face. The virtual video platform has been up and running for two weeks now along with a central testing site (by physician order only). The video platform has also been expanded to rapid access for employees. Future goals include adding a community line to offer video visits for COVID symptoms, but are currently working through consents and regulations to make that happen since many patients will be seen by ECU Physicians for the first time. They are working collaboratively with the health system during this time and continue to have clinicians available to meet our patients’ current needs as much as possible through alternative telehealth visits. Employees that can telework are doing so. Mandatory employees on site are in full operation mode, using PPE, and practicing social distancing when possible. A 2-step approval process is in place for employees who believe they are at risk and need special accommodations made. Dr. Mike Waldrum thanked ECU, especially the Health Sciences Division, for their extreme collaboration and response in serving the community well along with their partnership. They have put us in a highly proactive and strong position with issues the community faces. He is confident that we are aware of the issues in relation to COVID-19 and has a robust plan in place. The rapid turnaround in testing has been proactive to preventing a wider spread outbreak. UNC, Duke and a private firm have created models that will be made public tomorrow and will probably be used at the official model from a state perspective. The peak will likely happen towards the end of April, but we could see a resurgence in the fall/winter. Strategy is important in addressing community concerns/issues.

Meeting adjourned at 4:00 pm.
Health Sciences Committee
July 9, 2020

Agenda Item: II. Review of Operational Metrics

Responsible Person: Dr. Mark Stacy
Vice Chancellor, Health Sciences Division
Dean, Brody School of Medicine

Action Requested: Information

Notes:
## CEO Tracking Sheet
### Fiscal Year - 2020
#### Health Sciences Committee

### KPIs

<table>
<thead>
<tr>
<th>KPI</th>
<th>Measurement</th>
<th>Prior Year</th>
<th>Target</th>
<th>Variance</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>Total</th>
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<tbody>
<tr>
<td>-</td>
<td>Budgeted Profit (Loss)</td>
<td>$49,699</td>
<td>($4,588,673)</td>
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<td>-</td>
<td>ECUP Financial Performance to Budget</td>
<td>$49,699</td>
<td>($4,588,673)</td>
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<tr>
<td>-</td>
<td>Work Relative Value Units (wRVUs), are used nationally to measure physician/provider work effort</td>
<td>1,565,344</td>
<td>1,688,023</td>
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<td>Patient Experience/Willingness to Refer</td>
<td>89%</td>
<td>90.5%</td>
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<td>Published Manuscripts</td>
<td>386</td>
<td>(↑3.5%) 267 = 8 mos</td>
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### Plan and Actual

#### ECUP Financial Performance to Budget

- **Plan**
  - July: $3,395,943
  - August: $1,850,911
  - September: $2,418,055
  - October: $3,742,342
  - November: $2,084,785
  - December: $1,080,141
  - January: $2,167,483
  - February: $2,365,830
  - March: $1,941,716
  - April: $3,879,964
  - Total: $4,588,626

- **Actual**
  - July: $2,876,048
  - August: $1,735,684
  - September: $2,584,800
  - October: $2,284,812
  - November: $2,041,890
  - December: $2,290,091
  - January: $1,832,016
  - February: $4,605,675
  - March: $1,565,344
  - April: $1,550,605
  - Total: $4,605,675

#### Work Relative Value Units (wRVUs)

- **Plan**
  - July: 135,862
  - August: 131,681
  - September: 137,828
  - October: 137,592
  - November: 131,755
  - December: 138,604
  - January: 141,223
  - February: 149,636
  - March: 134,246
  - April: 1,688,023
  - Total: 1,688,023

- **Actual**
  - July: 131,663
  - August: 140,666
  - September: 133,066
  - October: 148,768
  - November: 120,199
  - December: 120,680
  - January: 136,399
  - February: 138,554
  - March: 111,964
  - April: 1,550,605
  - Total: 1,550,605

#### Patient Experience/Willingness to Refer

- **Plan**
  - July: 90.00%
  - August: 90.00%
  - September: 90.10%
  - October: 90.20%
  - November: 90.20%
  - December: 90.20%
  - January: 90.20%
  - February: 90.20%
  - March: 90.50%
  - April: 90.50%
  - Total: 90.50%

- **Actual**
  - July: 89.90%
  - August: 90.10%
  - September: 90.60%
  - October: 90.30%
  - November: 90.60%
  - December: 90.70%
  - January: 90.80%
  - February: 90.90%
  - March: 91.10%
  - April: 91.10%
  - Total: 91.10%

#### Published Manuscripts

- **Plan**
  - July: 34
  - August: 33
  - September: 33
  - October: 33
  - November: 33
  - December: 33
  - January: 33
  - February: 33
  - March: 33
  - April: 267
  - Total: 33

- **Actual**
  - July: N/A
  - August: N/A
  - September: N/A
  - October: 23
  - November: 23
  - December: 29
  - January: 63
  - February: 63
  - March: 25
  - April: 39
  - Total: 300

### Variance

#### ECUP Financial Performance to Budget

- July: $2,876,048
- August: $1,735,684
- September: $2,584,800
- October: $2,284,812
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- Total: $4,605,675

### YTD +/−

#### ECUP Financial Performance to Budget

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### Plan and Actual

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  - Total: $4,605,675

### YTD +/−

#### ECUP Financial Performance to Budget

- Plan: 135,862
- Actual: 131,663

### Other Notes

- **Total wRVUs**
  - Plan: 90.00%
  - Actual: 89.90%

- **Published Manuscripts**
  - Plan: 386
  - Actual: N/A

- **ECUP Financial Performance to Budget**
  - Total: $4,588,626
III. Informational Items

Dr. Mark Stacy
Vice Chancellor, Health Sciences Division
Dean, Brody School of Medicine

Information

A. Health Sciences Division Update
   1. COVID-19 Discussion
Agenda Item: 

III. Informational Items

Responsible Person: 

Dr. Paul Bolin and Dr. Paul Cook  
Department of Internal Medicine  
Brody School of Medicine

Action Requested:  

Information

Notes:  

B. COVID-19: Front Lines Perspective
Health Sciences Committee
July 9, 2020

Agenda Item: IV. Closed Session

Responsible Person: Tom Furr
Committee Chair

Action Requested: Action

Notes: A. Approval of Closed Session Minutes – April 2, 2020
Health Sciences Committee
July 9, 2020

Agenda Item:

IV. Closed Session

Responsible Person:

Dr. Mark Stacy
Vice Chancellor, Health Sciences Division
Dean, Brody School of Medicine

Action Requested:

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