



East Carolina University | Board of Trustees Athletics & Advancement Committee Meeting | April 7, 2016 Agenda

- I. Approval of February 18, 2016 Minutes Action
- II. University Advancement
 - A. Advancement Update (Chris Dyba)
 - B. Philanthropic Impact - Project STEPP (Chris Dyba)
- III. Athletics
 - A. Coaches Update (Jeff Lebo)
 - B. Athletics Update (Jeff Compher)
 - C. Facility Update (Jeff Compher)
 - D. Financial Update (Nick Floyd)
- IV. Closed Session

East Carolina University
Board of Trustees
Athletics & Advancement Committee
April 7, 2016

Session	Athletics & Advancement Committee
Responsible Person	Edwin Clark, Chair
Agenda Item	I.
Item Description	Approval of minutes – February 18, 2016
Comments	
Action Requested	Approval
Disposition	
Notes	

**Board of Trustees
Athletics & Advancement Committee
February 18, 2016
Mendenhall Student Center**

We began our meeting with an athletic update from the Director of Athletics, Jeff Compher and a financial update from Senior Associate Athletic Director, Nick Floyd. Nick said that while this continues to be a challenging year in terms of managing the budget due to football and basketball ticket revenue, the department is making necessary adjustments and is in a good position going forward with a number of initiatives such as future football schedules and the Dowdy Ficklen Stadium Project.

J Batt gave us an annual update from the Pirate Club. He said that this year's numbers represent an 11% increase in annual funds raised in 2014. J said that the club achieved a 98% collection rate in terms of annual fund pledges versus receipts, with a total of \$7,768,000 in pledges and \$7,590,000 in receipts. In 2015, there was a total of \$10,200,000 funds raised. Membership did decrease slightly in 2015 by 267 members, but was buoyed by an increase in student Pirate Club membership. There is a total of 16,828 active members of the Pirate Club, with 10,325 of those being members of the Student Pirate Club. The club has added offices in both Raleigh and Charlotte in order to increase membership and to promote and even better Pirate Club experience for those areas.

Jeff Compher gave a brief update on the Athletics Facilities Master Plan and the renovation to the South Side of Dowdy Ficklen Stadium – that's the press box side. Based on preliminary designs, the plan includes premium seat options such as a club level, suites, and loge seating. The project will also include field level club and premium parking. Fundraising will begin immediately with the goal of securing enough commitments for funding to seek approval from the BOT to put the project on the self-liquidating bill in December of this year. The proposed financing plan for the project will generate additional revenue for facility improvements identified through the planning process.

Following Jeff's update about the project, Vice Chancellor Dyba presented a draft menu of naming opportunities for the Southside Project. Schematics are still fluid, therefore, the committee will be presented with a final menu at it's April meeting.

Vice Chancellor Dyba shared year-to-date fundraising totals of over \$24 million – with \$12 million to the ECU Foundation, about \$10 million to the Medical and Health Sciences Foundation, and \$2 million to the Pirate Club. The current total of \$24 million exceeds what was raised in all of 2014-15.

Dyba also discussed the Governor's proposed budget cap of \$1million on Advancement. This cap would mean an 80% cut to our Advancement's budget. The Medical and Health Sciences Foundation will need to increase fees to help cover the cost of personnel. This and other creative measures will be needed in order for the Advancement Division to continue to seek to advance ECU's mission. Dyba asked that we all work with legislative liaisons in an effort to get this legislation reversed.

Dr. Steve Duncan, who is now the new liaison to the ECU Board of Visitors, solicited nominations to the BOV. The BOV will have 8 new vacancies and 7 members eligible for reappointment. A nomination form was included in board materials, so if you'd like to nominate someone, please complete the form and direct it to the Office of the Assistant Secretary.

Dyba presented a naming proposal to rename Building 71 (formerly Aycock Residence Hall) to Legacy Hall. The committee is supportive of this proposal.

Mr. Chairman, I'd like to make a motion to change the name of Building 71 to Legacy Hall.

This committee did go into closed session, so I'll have more for the board when we go into closed session. This concludes my report.

East Carolina University
Board of Trustees
Athletics & Advancement Committee
April 7, 2016

Session	Athletics & Advancement Committee
Responsible Person	Chris Dyba, Vice Chancellor for University Advancement
Agenda Item	II. A.
Item Description	Advancement Update
Comments	
Action Requested	Information
Disposition	
Notes	

East Carolina University
Board of Trustees
Athletics & Advancement Committee
April 7, 2016

Session	Athletics & Advancement Committee
Responsible Person	Chris Dyba, Vice Chancellor for University Advancement
Agenda Item	II. B.
Item Description	Philanthropic Impact, Project STEPP
Comments	
Action Requested	Information
Disposition	
Notes	

East Carolina University
Board of Trustees
Athletics & Advancement Committee
April 7, 2016

Session	Athletics & Advancement Committee
Responsible Person	Jeff Lebo, Men's Basketball Coach
Agenda Item	III. A.
Item Description	Coach Update – Men's Basketball
Comments	
Action Requested	Information
Disposition	
Notes	

East Carolina University
Board of Trustees
Athletics & Advancement Committee
April 7, 2016

Session	Athletics & Advancement Committee
Responsible Person	Jeff Compher, Director of ECU Athletics
Agenda Item	III. B.
Item Description	Athletics Update
Comments	
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Disposition	
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EAST CAROLINA ATHLETICS

2015-2016 Informational Recaps – Spring Update

BASEBALL

- ECU currently owns a 14-7 record, posting a 10-4 ledger at home.
- The Pirates started the season 6-0, which included a road weekend series win at then No. 4 Virginia – ECU's first-ever series win over a Top 5 program. The success in Charlottesville vaulted the Pirates into the national rankings (highest was a No. 16 standing in the D1Baseball.com poll).
- Jacob Wolfe was named AAC Pitcher-of-the-Week on Feb. 29 after limiting Virginia to one run (unearned) on four hits (all singles) in 6.0 innings during the series-clinching win.
- Freshmen Turner Brown (Feb. 22) and Dwanya Williams-Sutton (Feb. 30) have been named to the AAC Weekly Honor Roll. Brown notched a pair of starts at shortstop against Longwood and went 3-for-3 with a home run and three RBI in his collegiate debut, while Williams-Sutton batted .615 (8-for-13) with four RBI and seven runs scored following ECU's 3-1 week with wins over N.C. A&T and two over Virginia.
- Sophomore Joe Ingle was named to the National Collegiate Baseball Writers Association (NCBWA) Stopper-of-the-Year Watch List. He current sports a 3-2 record, has two saves and a 3.60 ERA.
- Redshirt junior Travis Watkins was named to the 2016 Johnny Bench Award Watch List, which is given annually to the nation's top collegiate catcher. He is currently batting .319 (22-for-69) with a team-best seven doubles, 13 RBI and 13 runs scored.
- Second-year head coach Cliff Godwin became the third-fastest coach in school history to reach 50 wins (75 games) when the Pirates blanked George Mason 6-0 on March 9. Earl Smith and Dr. Gary Overton each reached the 50-win plateau in 65 games.
- ECU played host to No. 6 North Carolina on March 15 in front of 5,213 fans, which marked the third-largest crowd in Clark-LeClair Stadium history.
- The Pirates claimed their fourth-straight Keith LeClair Classic title (March 4-6) with wins over Southeastern Louisiana (2-1) and Maryland (4-3). ECU dropped the middle game of the weekend to Tennessee (5-2).

BASKETBALL

- East Carolina completed the 2015-16 season with an overall record of 12-20 and a 4-14 mark in the American Athletic Conference. The Pirates finished the year tied with USF for ninth-place in the final conference standings.
- Senior Prince Williams was voted the AAC's Most Improved Player. Williams ranked fourth in the conference in 3-point field goal percentage (.418), sixth in assists per game (3.8) and 10th in assist-to-turnover ratio (1.2). Williams averaged 10.3 points per game this season after averaging 1.6 a year ago. He scored 238 more points in 2015-16 compared to his junior campaign with an additional 97 assists
- Freshman Kentrell Barkley was selected to the conference's all-rookie team. Barkley ranked second among all AAC freshmen in rebounding (6.4 rpg) and assists (3.0), while finishing fourth among all rookies in scoring (10.3 ppg). He also tied for first in steals (1.2 spg).
- The Pirates posted three league road victories, their most since winning four games in Conference USA during the 2012-13 campaign.
- Junior Caleb White became the eighth player in school history to score 1,200 career points by tallying 10 in the regular season finale against Memphis. He didn't play in the conference tournament due to illness.
- Sophomore B.J. Tyson became just the second player in the school's Division I era to score more than 850 points before the end of his sophomore season (869).
- An ECU player was named to the AAC's Men's Basketball Weekly Honor Roll on seven occasions during the season. Junior Caleb White was named to the list three times, while B.J. Tyson was selected twice and Kentrell Barkley and Prince Williams were each chosen once.
- East Carolina players missed a combined 69 games due to injuries and illnesses.

BASKETBALL (WOMEN)

- The Pirates concluded their 2015-16 campaign with a 13-19 overall record and finished eighth in the American Athletic Conference standings with a 6-12 mark.
- Seniors Jada Payne and I'Tiana Taylor were named All-AAC selections for the second year in a row, as Payne garnered first team honors and Taylor was chosen to the second team.
- Payne eclipsed 2,000 career points in ECU's 70-61 win over Cincinnati in the quarterfinals of the American Conference Championship in Uncasville, Conn., on March 4. She finished her four-year career with 2,029 points.
- In just three seasons at East Carolina (after transferring from LaSalle following her freshman year), Payne scored 1,757 points – ranking third on the program's all-time scoring list.
- Payne scored 625 points in East Carolina's 32 games in 2015-16 – the second most in a single season in program history. She scored at least 500 points in each of the last three seasons and is just the second player in program history to accomplish the feat since Rosie Thompson (1977-80).

- Payne was one of just 16 players to be named to the 2016 Dawn Staley Award Mid-Season Watch List on Jan. 28. The award recognizes the nation's best guard in Women's Division I college basketball, exemplified by skills that Staley possessed: ball handling, scoring, distribution ability and will to win.
- Taylor pulled down 321 rebounds in 32 games, which ranks as the second-highest single-season total in ECU history. Her average of 10 per contest tied for the third-highest average in a season and makes her just the fourth Pirate to average double-digit rebounds.
- Taylor recorded 10 double-doubles in conference play and 15 overall, ranking first in the American Conference.
- Sixth-year head coach Heather Macy won her 106th game at ECU on Feb. 29 against SMU, passing Cathy Andruzzi (1978-84) for third place on the program's all-time wins list.
- The Pirates played four overtime games in 2015-16, which ranks as the second most in a year in program history. Only the 2009-10 team played more when it logged five OT contests.

CROSS COUNTRY

- ECU hosted the American Athletic Conference Championship Oct. 31 at Lake Kristi in Grimesland. The women finished fourth out of 11 teams, while the men turned in a seventh-place showing. Jorge Montes and Caroline Reiser took 14th and 15th place in the 8K and 6K, respectively, to capture all-conference accolades. It was the second such recognition for Montes in as many seasons.
- Both teams wrapped up their campaigns at the NCAA Southeast Regional in Panorama Farms, Va. on Nov. 13. The women, running a 6K, improved six spots from their 2014 performance and ended up in 21st place while the men captured 24th in their 10K event.

FOOTBALL

- A total of 23 student-athletes officially signed to attend and play football at East Carolina on Feb. 3 (National Signing Day). Offensively, first-year head coach Scottie Montgomery signed five linemen, two tight ends, two running backs, one wide receiver and one quarterback. On defense, ECU added five secondary performers, three linemen and three linebackers to its roster to begin its third season in the American Athletic Conference. From a special teams standpoint, the Pirates inked a freshman placekicker. While seven states were represented, nearly half (11) of the signees hail from North Carolina prep programs - five from east of the I-95 corridor. Other states included are Georgia (4), South Carolina (3), Florida (2), California (1), Mississippi (1) and Texas (1).
- East Carolina's third campaign in the AAC will begin when it meets UCF at Dowdy-Ficklen Stadium on Oct. 1 according to a release of the complete 2016 schedule. The Pirates' eight-game league slate joins previously-announced non-conference home contests against Western Carolina (Sept. 3) and NC State (Sept. 10), along with road matchups at South Carolina (Sept. 17) and Virginia Tech (Sept. 24). Other '16 league games include USF (road/Oct. 8), Navy (home/Oct. 13), Cincinnati (road/Oct. 22), Connecticut (home/Oct. 29), Tulsa (road/Nov. 5), SMU (home/Nov. 12) and Temple (road/Nov. 26). In addition, the American Conference will feature a championship game for the second-straight year (Dec. 3).
- The AAC and its primary television partner, ESPN, have already tabbed one ECU game among its early broadcast selections with Thursday night home battle against the Navy Midshipmen (Oct. 13). Additional picks (various ESPN networks/platforms, CBS Sports Network) will be announced when formalized.
- The Montgomery Era officially opened when East Carolina started spring drills on March 16. In addition to stressing fundamentals and team discipline, the Pirates will use the spring as an opportunity to fill six offensive openings, including quarterback, running back and three line positions, and five defensive slots. ECU returns nearly 75 percent of its lettermen, but just 50 percent of its positional starters (5/offense, 6/defense) from a 5-7 squad in 2015. Nearly 60 percent of the Pirates' 2016 spring roster consists of upperclassmen (51 of 89; 24 seniors and 27 juniors). The spring practice period will culminate with the playing of the annual Purple-Gold Game at Dowdy-Ficklen Stadium on Saturday, April 16.

GOLF (MEN)

- The Pirates will host the East Carolina Intercollegiate April 4-5 at Greenville Country Club at Brook Valley.
- ECU posted two Top 5 finishes in its first three tournaments of the spring. The Pirates finished fifth at the 15-team John Hayt Invitational and fourth at the 18-team Cleveland Golf Palmetto Collegiate.
- East Carolina has four events remaining this season, culminating with the American Athletic Conference Championships May 1-3 in LeCanto, Fla.

GOLF (WOMEN)

- ECU owns a 98-22-2 record after seven events this season and are ranked No. 25 nationally by *Golfstat*. Since the spring semester started, ECU has finished fifth or better in four-straight events (UCF Challenge, Hurricane Invitational, 3M Augusta Invitational and Briar's Creek Invitational).
- Frida Gustafsson Spang has been named AAC Golfer-of-the-Week on three occasions this spring (Feb. 10, March 16 and March 23). She's already picked up a school-record three tournament titles (UCF Challenge, 3M Augusta Invitational and Briar's Creek Invitational) to push her career total to six, which is the most in program history (surpassing Adrienne Millican's mark of five set from 2002 to 2005). She owns a 71.71 stroke average with three

wins, four Top 2 finishes, five Top 5's, six Top 10's and seven Top 20's in seven events. In 24 rounds, she has shot 73 or better 20 times and has carded rounds of sub-70 on seven occasions. She's currently ranked No. 8 nationally by *GolfStat* – the highest individual ranking ever by an ECU women's golfer. For her career, she boasts a 73.31 career stroke average, which is first all-time.

- Sophomore Lisa Pettersson picked up a Top 10 finish at the Briar's Creek Invitational with a 2-under par 214 (70-74-70), marking her fifth Top 20 placement this season. She currently she owns a 74.08 seasonal stroke average, which ranks second on the team behind Spang.

- Nicoline Engstroem Skaug posted her third Top 20 finish of the season at the 3M Augusta Invitational with a 5-over 221 (72-76-73). She possesses a 74.71 stroke average (third on the team) in 2015-16 and owns a 74.76 career clip, which is second all-time behind Spang.

SOCCER

- The Pirates announced their 2016 signing class on Feb. 5, comprising six freshmen who will join the team in the fall and one transfer: Megan Conte, Mackenzie Gray, Jayda Hylton-Pelaia, Audrina Krohn, Anna Lindberg (NC State), Marianna Shurina and Chloe Wilson.

- ECU unveiled its 2016 spring schedule which began on March 19 in Wilmington, N.C. The slate comprises six total games, plus Alumni Day on April 16 at Johnson Soccer Stadium.

SOFTBALL

- East Carolina is under new leadership this season as Courtney Oliver takes the reigns of the program. She spent the last three seasons as the pitching coach at NC State and helped to Wolfpack to their first-ever NCAA Super Regional appearance last season.

- After knocking off Oliver's former school, NC State, 7-4 on March 22, ECU currently owns an 18-13 overall record heading into its American Athletic Conference-opening series against USF March 24-26.

- The Pirates have already surpassed their win total from a season ago when they tallied 16 victories.

- Through games of March 22, junior RHP Lydia Ritchie ranks first nationally in complete-game shutouts (6), sixth in saves (three) and 20th in victories (11). Among AAC pitchers, she is second in opposing batting average (.196), strikeouts (115) and saves. Ritchie has been named to the league's weekly honor roll three times this campaign.

- East Carolina began its season and the Oliver era with a 3-2 showing at the Kajikawa Classic in Tempe, Ariz. ECU defeated Virginia, Seattle and UC Riverside before dropping contests against then No. 20 Arizona State and Nevada.

- The program was showcased on ESPN3 during its trip to the Citrus Classic II in Orlando, Fla. The Pirates defeated Bryant 1-0 behind a one-hit shutout performance by Ritchie.

- East Carolina ranks first among all current AAC programs in all-time victories with 1,355 in its 33rd season of competition.

SWIMMING & DIVING

- The East Carolina men's swimming and diving team won its second consecutive American Athletic Conference Championship. The Pirates rolled up 907 points during the four-day event in Houston, nearly 80 points ahead of second-place SMU (828.5).

- The ECU ladies team finished fifth at the 2016 AAC Championships.

- Rick Kobe was named the AAC Men's Coach-of-the-Year for the second straight season and Ryan Hunt was named AAC Men's Diving Coach-of-the-Year for the first time. Kobe has earned conference coach-of-the-year honors nine times during his career.

- Fran Krznic (200 back, 200 IM), Will Hicks (100 breast, 200 breast) and Vendella Norrman (200 breast) each captured a gold medal at the AAC Championships.

- A total of 18 ECU student-athletes compiled 49 all-conference performances.

- The women's team posted its 24th consecutive winning dual meet season, while the men's squad recorded its 33rd straight non-losing dual meet campaign.

TENNIS (MEN)

- The Pirates are off to an 8-7 start to their spring season, which began with a four-match winning streak at home.

- East Carolina played seven-straight road matches from Feb. 12 through March 10 and posted a 3-4 mark during that span.

- Freshman Ronny Georgi leads the team with a 17-8 overall singles record and a 10-4 mark in dual matches this spring. He is 8-3 when playing at the No. 5 spot in the singles lineup, which includes a seven-match win streak.

- Freshman Vlad Anghel, who joined the team in early January after arriving from Romania, won his first five singles matches and six of his first seven.

- Sophomore Kasey Countee won six-straight singles matches from Feb. 12 at Connecticut through March 7 at Flagler College.

TENNIS (WOMEN)

- ECU is off to a 12-6 start on its spring season, which includes an eight-match winning streak that began Feb. 13 and ended March 18 at No. 33 William & Mary.
- The Pirates are led by freshman Celia Ruiz's 16-4 overall singles record, which includes an 11-2 mark playing at the No. 1 and No. 2 positions in the lineup during dual matches this spring.
- Ruiz closed the fall season with three-straight wins and began the spring campaign with nine more for a 12-match win streak through Feb. 25 (victory over Richmond).
- Ruiz and senior Nicole LaDuca have been the team's most consistent doubles tandem, compiling a 16-5 overall record and 13-3 ledger at the No. 1 spot in the dual match lineup.
- Senior Katie Hoch owns a 16-7 overall singles record and an 11-3 mark this spring. She is 8-3 when playing at the No. 5 position in the lineup.
- After a tough fall season, sophomore Sarah Sarjoo has turned it around in dual match play with a team-high 12 wins and just four losses.

TRACK & FIELD

- Director of Track and Field and Cross Country Curt Kraft welcomed 26 newcomers to this year's squad. The class is comprised of 19 women and seven men, while 15 hail from the state of North Carolina.
- East Carolina opened its outdoor campaign with 10 event victories at the Carolina Relays in Chapel Hill March 19-20. The program is set to host the annual Bill Carson Invitational April 8-9 at the Bate Foundation Track and Field Facility.
- Seniors Avion Jones (high jump) and Raqurra Ishmar (weight throw) represented ECU at the NCAA Indoor Championships. Ishmar took 11th place while Jones ended up tied for 14th.
- The ECU women finished in fifth place and the men took seventh at the American Athletic Conference Indoor Championships in Birmingham, Ala. The women improved their placement four spots from last year's result.
- Jones captured his third-straight AAC high jump title (indoor and outdoor combined) with a meet record-mark of 2.21 meters. He also finished third in the triple jump to take home Men's Field Performer of the Meet honors.
- Jones earned AAC Field Athlete of the Week accolades a league-best three times in 2016. He holds the AAC record with six career selections.

VOLLEYBALL

- East Carolina finished the 2015 campaign with a 12-19 overall record and 5-15 mark in the American Athletic Conference.
- ECU signed a pair of student-athletes who will join the program as freshmen this fall in libero Brandee Markwith (Honolulu, Hawai'i) and middle hitter Toya Osuegbu (Winder, Ga.). I'Tiana Taylor, who recently exhausted her eligibility in women's basketball, is currently working out with the team this spring in anticipation of competing for the Pirates this fall.
- Head coach Julie Torbett, the second-winningest active coach in the AAC, needs just 22 victories to reach 400 for her career.
- Senior libero Erika Figueroa set the program single-season record for total digs with 618 (5.19 per set). She also produced a single-match record 37 digs in a five-set win over UConn during the final week of the campaign. Figueroa finished her Pirate career third on the career chart with 1,391 digs.
- ECU had four players named to the AAC Weekly Honor Roll during the campaign while Figueroa was tabbed the league's defensive player-of-the-week Sept. 28.
- East Carolina swept a conference weekend for the first time as a member of the American Athletic Conference with a 3-0 triumph over then-first place Houston Nov. 11 and a five-set win over Tulane two days earlier.
- ECU tallied the most team digs (1,928) in a season since 2007.
- The Pirates turned in a strong non-conference showing, winning seven of 10 matches. Included in the victory total was a season-opening four-match streak.

East Carolina University
Board of Trustees
Athletics & Advancement Committee
April 7, 2016

Session	Athletics & Advancement Committee
Responsible Person	Jeff Compher, Director of ECU Athletics
Agenda Item	III. C.
Item Description	Facilities Update
Comments	
Action Requested	Information
Disposition	
Notes	

East Carolina University
Board of Trustees
Athletics & Advancement Committee
April 7, 2016

Session	Athletics & Advancement Committee
Responsible Person	Nick Floyd, Associate Director of Athletics
Agenda Item	III. D.
Item Description	Financial Update
Comments	
Action Requested	Information
Disposition	
Notes	



EAST CAROLINA

DEPARTMENT OF ATHLETICS

MEMORANDUM

TO: Board of Trustees
Athletics & Advancement Committee

FROM: Nick Floyd
Executive Associate Director of Athletics

DATE: March 24, 2016

RE: Athletics Financial Report

The attached financial report contains information for the current fiscal year through March 17, 2016.

At this time, the bottom line on an operational basis is consistent with the previous report notwithstanding a few line item adjustments. Unbudgeted equipment and maintenance items continue to be a challenge, as it is for the institution as a whole, and this is an area that will be a priority in planning for the future. Also, as stated in the last report, the football transition expenses are not included, but will be shown as a separate item in the year-end report. Overall, the transition has gone exceptionally well on all levels and the department will have little to no future obligations beyond the current fiscal year.

Another item of interest is that the initial returns from the IMG Ticket Solutions agreement are very encouraging. We will continue to monitor their progress along with overall ticket sales through the spring and summer.

As always, thank you for your support of Pirate Athletics and please let us know if you would like to discuss this report in greater detail.

NICK FLOYD

EXECUTIVE ASSOCIATE DIRECTOR OF ATHLETICS

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EAST CAROLINA UNIVERSITY ATHLETIC FUND
FINANCIAL REPORT FY 2015 - 16

REVENUE	Budgeted	Actual	Projected	Projected
	7/1/2015	3/17/2016	6/30/2016	Over/(Under)
				Budget
Student Fees	\$ 14,145,400	13,639,829	14,360,400	215,000
Football Ticket Revenue	6,575,000	5,960,873	5,962,194	(612,806)
Men's Basketball Ticket Revenue	525,500	457,740	444,581	(80,919)
Women's Basketball Ticket Revenue	44,500	40,745	44,598	98
Baseball Ticket Revenue	300,000	240,117	300,000	0
Pirate Club Scholarship Pledge	5,967,800	1,050,000	5,967,800	0
NCAA / AAC Distributions	3,800,000	168,410	4,125,000	325,000
Concessions and Licensing	1,075,000	692,413	1,175,000	100,000
Athletic Guarantees	1,602,000	1,582,000	1,602,000	0
Sports Marketing	1,625,000	36,376	1,625,000	0
Gifts In Kind	947,050	0	947,050	0
Other Sports Fundraising / NCAA SAF	387,000	413,352	387,000	0
Other (Bowl game, Other Sports tickets, Football parking, Processing fees, Non Athletic events, Transfers, Sabre Society, Miscellaneous)	<u>1,234,000</u>	<u>491,705</u>	<u>1,477,620</u> #1	<u>243,620</u>
	<u>\$ 38,228,250</u>	<u>24,773,560</u>	<u>38,418,244</u>	<u>189,994</u>
EXPENDITURES				
	Budgeted	Actual	Projected	Projected
	7/1/2015	3/17/2016	6/30/2016	Under/(Over)
				Budget
Administration	\$ 5,020,450	3,315,367	5,020,450	0
Repairs / Replacements	318,300	558,303 #2	453,300	(135,000)
Facilities	919,500	669,518	906,500	13,000
Home Game Operations	1,421,100	1,144,183	1,356,100	65,000
Conference Championship Travel	634,700	305,819	634,700	0
Spirit Groups	310,000	234,523	310,000	0
Other Support Services	6,360,883	4,775,362 #3	6,679,883	(319,000)
Football	9,418,800	8,375,494	9,418,800	0
Men's Basketball	2,903,084	2,282,894	2,903,084	0
Other Men's Sports	3,263,522	2,593,349	3,336,522	(73,000)
Women's Basketball	2,203,205	1,849,023	2,223,205	(20,000)
Other Women's Sports	5,067,706	4,130,691	4,991,956	75,750
Other Sports Fundraising / NCAA SAF	<u>387,000</u>	<u>285,970</u>	<u>387,000</u>	<u>0</u>
Total	<u>38,228,250</u>	<u>30,520,496</u>	<u>38,621,500</u>	<u>(393,250)</u>
Net Operating Income / (Loss)	0	(5,746,936)	(203,256)	(203,256)
Fund Balance Increase/(Decrease)	\$ <u>0</u>	<u>(5,746,936)</u>	<u>(203,256)</u>	<u>(203,256)</u>
Beginning Fund Balance	(795,568)		(795,568)	
Ending Fund Balance	<u>\$ (795,568)</u>		<u>(998,824)</u>	

#1 - Includes projected revenue of \$ 200,000 from a stadium event.

#2 - Actual figures include expenses for two projects (Football Office renovation and Baseball Net System) in the amount of \$ 155,000 that will likely be moved to a non-operating account.

#3 - Includes \$ 256,000 in outside event expenses netted out by a similar figure included in Other Revenue.

East Carolina University
Board of Trustees
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April 7, 2016

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Responsible Person	Edwin Clark, Committee Chair
Agenda Item	IV.
Item Description	Closed Session
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